



## Who Do You Know?

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**Rule of 250 List** – It is said that everyone has approximately 250 people in their sphere of influence. Although the club is not exclusive, start by inviting one person per category.

Name	Company	Phone	Notes
ACCOUNTANT			
ADVERTISING			
ADV. SPECIALTIES			
ARCHITECT			
ATTORNEY: BUSINESS			
ATTORNEY: FAMILY			
ATTORNEY: ESTATE			
AUTO LEASING			
BANKER			
BUILDER			
CATERER			
CHAMBER OF COMMERCE			
CHIROPRACTOR			
COMPUTER REPAIR			
DENTIST			
EMPLOYMENT/TEMP			
FLORIST/PLANT SERVICE			
FURNITURE/OFFICE			
GRAPHIC DESIGNER			
HEALTH CLUB			



INSURANCE: LIFE/HEALTH			
INSURANCE: PROP/CAS			
INTERIOR DESIGN			
INVESTMENT ADVISOR			
LONG DISTANCE			
MAID SERVICE			
MAILING HOUSE			
MANAGEMENT CONSULTANT			
MEETING PLANNER			
MORTGAGE BROKER			
MOVING/STORAGE			
OFFICE SUPPLIES			
OFFICE EQUIPMENT			
OPTOMETRIST			
PHOTOGRAPHER			
PRINTER			
PSYCHOLOGIST			
PUBLIC RELATIONS			
REAL ESTATE: RES.			
REAL ESTATE: COM.			
RECRUITER/EXEC.			
SALES TRAINER			
TELEPHONE			
TIME MGMT. TRAINER			
TRAVEL AGENT			
WEB DEVELOPER			